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Heikes == Huntsville == Trees.

BULLETIN NO. 3

SURPLUS STOCK

—FROM—

The Huntsville Wholesale Nurseries

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo., Rochester, N.Y.,
and Philadelphia, Pa.,

—AT—

ONE DAY'S NOTICE

WE have for the past thirty-three years offered in assorted lots in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis, Rochester and Philadelphia for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment

Address

Huntsville Wholesale Nurseries,

Huntsville, Ala.

Huntsville, Ala., March 26, 1913.

U. S. GEOLOGICAL SURVEY

Heikes--Huntsville--Trees.

Address HUNTSVILLE WHOLESALE NURSERIES, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to Huntsville Wholesale Nurseries, Huntsville, Ala. We have arranged with the Cold Storage Houses in St. Louis, Rochester and Philadelphia where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We do not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the price of boxes and freight from Huntsville to St. Louis, Rochester and Philadelphia. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins from Huntsville frequently during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

KIEFFER PEARS---Two Years, Grafted on Branched French Pear Seedlings, 7-12mm.

	CIPHER	PRICE PER BOX
$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
8 Boxes, each containing 250 Kieffer.....	<i>Fable</i>	\$25 00
18 Boxes, each containing 200 Kieffer.....	<i>Face</i>	20 00

KIEFFER PEARS. One Year. Grafted on Branched French Pear Seedlings, 7-12mm

One Year, 5 to 6 feet

11 Boxes, each containing 500 Kieffer	<i>Facing</i>	\$35 00
1 Box containing 250 Kieffer.....	<i>Fact</i>	17 50
$\frac{4}{5}$ to 5 feet		
4 Boxes, each containing 500 Kieffer	<i>Faction</i>	30 00
3 to 4 feet		
1 Box containing 500 Kieffer	<i>Factor</i>	20 00
1 Box containing 400 Kieffer.....	<i>Factor y</i>	16 00

APPLE GRAFTS. Two Years. Grafted on Branched French Apple Seedlings, 7-12 mm.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
11 Boxes, each containing 300 assorted.....	<i>Faculty</i>	\$30 00
10 Ark. Black	10 Gravenstein	30 Hackworth
80 Newtown Pippin	10 Ortley	80 Rome Beauty
20 Spitzenburg	10 Shockley	50 Gano

PEACH TREES. One Year and June Buds. On Peach.

$\frac{3}{4}$ to 1 inch, 6 to 8 feet		
15 Boxes, each containing 250 Elberta, 1 year	<i>Fad</i>	\$18 75
$\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet		
5 Boxes, each containing 350 Elberta, 1 year	<i>Falter</i>	26 25
9-16 to $\frac{3}{4}$, 4 to 6 feet		
1 Box containing 350 assorted	<i>Faddle</i>	21 00
80 Carman J. B.	120 Elberta J. B.	150 Hiley J. B.
$\frac{1}{2}$ to 9-16, 4 to 5 feet		
1 Box containing 505 assorted	<i>Fade</i>	25 25
80 Beers Smock J. B.	10 Goldfinch J. B.	395 Hiley J. B.
20 Salway J. B.		
7-16 to $\frac{1}{2}$, 3 $\frac{1}{2}$ to 4 $\frac{1}{2}$ feet		
2 Boxes, each containing 750 Elberta, 1 year	<i>Fame</i>	39 75
2 Boxes, each containing 150 Hiley 1 year, 850 Elberta 1 year	<i>Family</i>	45 00
1 Box containing 930 assorted 1 year	<i>Famish</i>	43 20
100 Belle of Ga.	200 Elberta	100 Fox Seedling
100 Hiley	100 Henrietta	100 Mt. Rose
100 O. M. Cling	100 Sneed	60 Stephens Rareripec
1 Box containing 1000 assorted 1 year	<i>Fan</i>	45 00
100 Belle of Ga.	100 Fox Seedling	200 Hiley
100 Mt. Rose	100 Sneed	400 Elberta
1 Box containing 1000 assorted 1 year	<i>Fancy</i>	45 00
200 Belle of Ga.	200 Globe	200 Hiley
400 Elberta		

BOX LOTS IN COLD STORAGE IN ST. LOUIS==Continued

		CIPHER	PRICE PER BOX
7-16 to ½, 3½ to 4½ feet			
1 Box containing 724 assorted.....	<i>Fag</i>		\$32 58
80 Waddell 1 yr.	50 Stephens Rareripe 1 yr.	10 Alexander 1 yr.	
70 Apex 1 yr.	70 Beers Smock 1 yr.	40 Champion 1 yr.	
60 Elberta 1 yr.	80 Fox Seedling 1 yr.	10 Globe 1 yr.	
30 Hiley 1 yr.	15 Henrietta 1 yr.	9 Krummel's 1 yr.	
35 Mt. Rose 1 yr.	5 Munson's Free 1 yr.	10 Octobel 1 yr.	
50 Old M. Free 1 yr.	40 Old M. Cling 1 yr.	50 Rex 1 yr.	
10 Sneed 1 yr.			
3 Boxes, each containing 500 assorted.....	<i>Fagot</i>		22 50
50 Beers Smock J. B.	100 Goldfinch J. B.	350 Hiley J. B.	
1 Box containing 370 assorted.....	<i>Fall</i>		16 65
10 Beers Smock J. B.	235 Goldfinch J. B.	45 Heath Cling J. B.	
80 Hiley J. B.			
1 Box containing 380 Hiley J. B.....	<i>Fain</i>		17 10

Budded Roses. Field Grown. Very Fine.

No. 1

8 Boxes, each containing 250 Frau Karl Druschki.....	<i>Faint</i>	\$20 00
1 Box containing 300 Frau Karl Druschki.....	<i>Fair</i>	24 00
12 Boxes, each containing 250 assorted.....	<i>Faith</i>	20 00
50 Henry Martin	200 Frau Karl Druschki	

No. 1½

1 Box containing 250 assorted.....	<i>Faithful</i>	15 00
20 Salet	130 Henry Martin	100 Frau Karl Druschki
4 Boxes, each containing 450 assorted.....	<i>Fake</i>	27 00
50 Henry Martin	50 Mad. Gab. Luizet	50 Salet
300 Frau Karl Druschki		
1 Box containing 400 assorted.....	<i>Fallen</i>	24 00
30 Mad. Gab. Luizet	170 Salet	200 Henry Martin
1 Box containing 180 Henry Martin.....	<i>Fallible</i>	10 80

No. 2

1 Box containing 780 Coquette des Alps.....	<i>Fallow</i>	19 50
1 Box containing 880 assorted.....	<i>False</i>	22 00
80 Mar. P. Wilder	10 Frau Karl Druschki	70 Henry Martin
120 White Bath	60 Salet	150 Paul Neyron
60 Crested Moss	50 Mad. Gab. Luizet	20 Magna Charta
180 Gen. Jacqueminot	50 Ulrich Brunner	30 P. C. de Rohan

Box Lots in Cold Storage in Rochester, N. Y.

No Charge for Drayage

KIEFFER PEARS. Two Years. Grafted on Branched French Pear Seedlings 7-12mm

		CIPHER	PRICE PER BOX
¾ to 1 inch, 6 to 8 feet			
3 Boxes, each containing 250 Kieffer.....	<i>Pace</i>		\$25 00
12 Boxes, each containing 200 Kieffer.....	<i>Pacific</i>		20 00
⅝ to ¾, 5 to 6 feet			
4 Boxes, each containing 400 Kieffer.....	<i>Parish</i>		32 00
9-16 to ⅝, 4 to 6 feet			
1 Box containing 200 Kieffer.....	<i>Pack</i>		12 00
1 Box containing 300 Kieffer.....	<i>Package</i>		18 00

BOX LOTS IN COLD STORAGE IN ROCHESTER, N. Y. = Cont'd

PEACH TREES. One Year. On Peach.

PRICE
CIPHER PER BOX

 $\frac{3}{4}$ to 1 inch, 6 to 8 feet

10 Boxes, each containing 250 Elberta.....Packet \$18 75

 $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet

10 Boxes, each containing 400 Elberta.....Pad 30 00

9-16 to $\frac{5}{8}$, 4 to 6 feet

8 Boxes, each containing 450 assorted.....Paddle 27 00

80 Belle of Ga.	10 Bilyeaus Late	160 Elberta
60 Fox Seedling	80 Hiley	10 Octobel
10 O. M. Free	20 Salway	10 Stump
10 Waddell		

1 Box containing 450 assorted.....Padlock 27 00

80 Belle of Ga.	10 Bilyeaus Late	190 Elberta
60 Fox Seedling	50 Hiley	10 Octobel
10 O. M. Free	20 Salway	10 Stump
10 Waddell		

1 Box containing 450 assorted.....Pagon 27 00

10 Bilyeaus Late	10 Octobel	10 O. M. Free
10 Stump	10 Waddell	80 Belle of Ga.
240 Elberta	60 Fox Seedling	20 Salway

1 Box containing 450 assorted.....Page 27 54

50 Apex	30 Beers Smock	60 Henrietta
9 Krummels Late	10 Mamie Ross	60 Mt. Rose
25 O. M. Ching	90 Rex	40 Triumph
50 Wonderful	15 Crawford's Early	10 Fox Seedling
10 Stump		

1 Box containing 410 assorted.....Paid 26 40

100 Belle of Ga.	20 Octobel	40 O. M. Free
40 Salway	50 Stump	80 Sneed
80 Waddell		

2 Boxes, each containing 400 assorted.....Pail 24 00

50 Fox Seedling 350 Elberta

 $\frac{1}{2}$ to 9-16, 4 to 5 feet

1 Box containing 450 assorted.....Pain 22 50

150 Belle of Ga. 50 Fox Seedling 250 Hiley

1 Box containing 300 assorted.....Paint 15 00

50 Fox Seedling 25 Hiley

1 Box containing 430 assorted.....Pair 21 50

15 Belle of Ga.	10 Fox Seedling	65 Globe
60 Hiley	90 Henrietta	30 Mt. Rose
60 O. M. Free	50 Salway	30 Stump
20 Sneed		

Box Lots in Cold Storage in Philadelphia, Pa.

No Charge for Drayage

PEACH TREES. One Year. On Peach.

PRICE
CIPHER PER BOX

 $\frac{5}{8}$ to $\frac{3}{4}$, 5 to 6 feet

10 Boxes, each containing 280 assorted.....Omen \$21 00

100 Elberta	10 Wonderful	10 Beers Smock
10 Triumph	10 Belle of Ga.	10 Bilyeaus Late
20 Crawford's Early	20 Fox Seedling	10 Goldfinch
20 Hiley	10 O. M. Free	10 Salway
10 Stump	10 Sneed	10 Stephen's Rarripe
10 Waddell		

1 Box containing 293 assorted.....Object 21 98

70 Apex	5 F. St. John	40 Heath Cling
50 Henrietta	20 Krummels	10 Mamie Ross
58 Mt. Rose	40 Rex	

This Bulletin shows everything we now have left for sale this Spring, both in cellars here and in Box Lots now in Cold Storage in St. Louis, Rochester and Philadelphia. You will note by Leaflet enclosed that we still have a nice assortment of Apples and Peaches for sale from here. If you contemplate transplanting any Peaches this Spring we would suggest that you order without delay, when we will let you know promptly just what we will be able to do for you.

Unsolicited Testimonials.

MISSOURI, April 25, 1912—"Your trees were satisfactory. Enclosed find N. Y. Draft."

ILLINOIS, April 8, 1912—"Apples came to hand this morning. They are nice one-year stock. We thank you very much for prompt shipment."

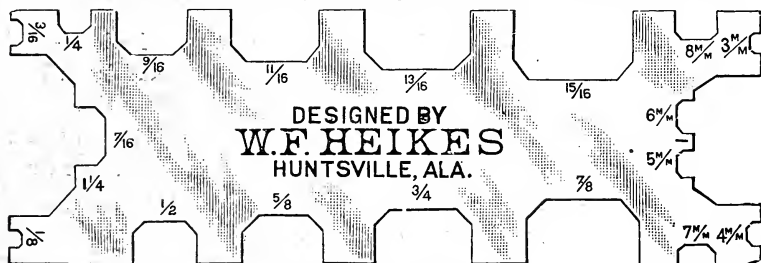
MISSISSIPPI, March, 1912—"We thank you very much for the prompt attention you have given our orders this winter, and assure you that we will always buy our stock from you when in need of roses."

COLORADO, April 1, 1913—"The stuff was received in first class condition and the Kieffer checked 90 trees over, all of which is for your good and my amusement."

ILLINOIS, March, 1912—"The six boxes of roses came in yesterday in fine shape and we have them unpacked and in our storage cellars. We thank you for promptness in handling the order and for the fine grade of stock that you gave us."

NURSERYMEN'S CALIPER— $\frac{2}{3}$ SIZE.

This is the most practical Caliper in use for grading trees. It is made of steel brass handsomely nickel plated. It answers also as a rule. Its length is exactly six inches and its width two inches. Price 65 cents each; 6 for \$3.60; 12 for \$6.00. Postage or express to be added. For sale by dealers in nurserymen's requisites, or orders may be sent direct to





Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

Peach Trees One Year, On Peach Stock	Rancor		Ransom		Rother		Rattle		Revite		Resale		Resurre		Rendler	
	8 to 8 ft. 3/4 & up	5 to 6 ft. 3/4 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4	4 to 4 ft. 9/16 to 3/4
Peach Stock	Pr M \$55	Pr M \$85	Pr M \$75	Pr M \$95	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50
Alexander	5	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Apex	60	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Beers Smock	10	110	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Belle of Ga	700	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Bileus Late	131	110	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Carman	1140	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Crawford's Late	435	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Champion	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Crawford's Early	340	25	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Elberta	7890	5200	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Fox Seedling	530	500	...	...	...	...	...	...	...	...	...	...	...	...	...	...
F. St. John	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Globe	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Goldfinch	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
(Ea. Elberta)	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Henth Cling	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Hiley (Ea. Belle)	670	355	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Henrietta	80	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Krommel's Late	230	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Lemon Cling	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mamie Ross	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mayflower	830	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Mountain Rose	150	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Munson Free	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Munson Cling	5	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Ortibel	80	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Old M. Free	...	20	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Old M. Cling	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Rex (La. Elberta)	70	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Reeve's Favorite	...	50	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Sulway	300	10	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Stump	...	80	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Sneed	110	140	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Stephens Rareripe	80	140	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Triumph	40	85	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Waddell	70	...	...	...	...	...	...	...	...	...	...	...	...	...	...	...
Wonderful	300	270	...	...	...	...	...	...	...	...	...	...	...	...	...	...

PEACH TREES—June Buds.

Peach Trees June Buds	Jangle		Jailor		Jacket		Jargon		Jasper		Jenious		Jersey		Jester	
	4 to 5 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4	3 1/2 to 4 1/2 ft. 3/4 to 3/4
June Buds	Pr M \$55	Pr M \$85	Pr M \$75	Pr M \$95	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50	Pr M \$50
Belle of Ga
Beers Smock
Carman
Elberta
Goldfinch
(Ea. Elberta)
Henth Cling
Hiley (Ea. Belle)
Sulway

APPLE GRAFTS. Two Years. Grafted on No. 1 Branched French Apple Seedlings, 7-12 mm.

	Provision		Proviso		Provoke		Pronl		Proxy		Prudy	
	3/4 & up Per M \$100	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80	3/4 & up Per M \$80
Gravenstein	50	...	...	...	...	...	...	...	...	...	...	...
Gano	810	2080	...	...	...	...	...	...	...	...	...	...
Hackworth	30	90	...	...	...	...	...	...	...	...	...	...
Jonathan	19	...	...	...	...	...	...	...	...	...	...	...
Newtown Pippin	230	370	...	...	...	...	...	...	...	...	...	...
Ortley	110	220	...	...	...	...	...	...	...	...	...	...
Rome Beauty	90	240	...	...	...	...	...	...	...	...	...	...
Spitzenburg	90	80	...	...	...	...	...	...	...	...	...	...
Shuckley	...	35	...	...	...	...	...	...	...	...	...	...
Winesap	...	5	...	...	...	...	...	...	...	...	...	...
Yates	55	10	...	...	...	...	...	...	...	...	...	...

APPLE GRAFTS---One Year Transplants.

Cut back to the ground and but one shoot allowed to grow. Handsome trees.

	Pet		Pure		Pride		Pash		Peel	
	5 to 6 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80
Ark. Black	...	30	...	...	...	...	...	...	...	...
Gano	40	90	...	...	...	...	...	...	...	...
Grimes Golden	...	25	...	...	...	...	...	...	...	...
Ortley	70	100	...	...	...	...	...	...	...	...
Rome Beauty	50	260	...	...	...	...	...	...	...	...
Spitzenburg	990	1020	...	...	...	...	...	...	...	...
Wagener	...	35	...	...	...	...	...	...	...	...
Winesap	60	275	...	...	...	...	...	...	...	...
Winter Banana	5	...	...	...	...	...	...	...	...	...
Vel. Newtown Pippin	1000	2455	...	...	...	...	...	...	...	...

APPLE GRAFTS---One Year Cut Back, 2 Year Roots.

	Putty		Puzzle		Piggy		Pyre		Python	
	5 to 6 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80	4 to 5 feet Per M \$80
Ark. Black	17	50	...	...	...	...	...	...	...	...
Gano	120	100	...	...	...	...	...	...	...	...
Grimes Golden	...	...	...	...	...	...	...	...	...	...
Hackworth	30	70	...	...	...	...	...	...	...	...
Newtown Pippin	590	230	...	...	...	...	...	...	...	...
Ortley	30	15	...	...	...	...	...	...	...	...
Rome Beauty	290	400	...	...	...	...	...	...	...	...
Red June	...	10	...	...	...	...	...	...	...	...
Spitzenburg	540	230	...	...	...	...	...	...	...	...
Shuckley	7	...	...	...	...	...	...	...	...	...
Winter Banana	200	70	...	...	...	...	...	...	...	...
Wagener	...	40	...	...	...	...	...	...	...	...

Special prices will be quoted upon request on the Apples and Peaches which we have in our cellars here in lots of five hundred (500) or more.

Offerings for Fall of 1913 and Spring of 1914.

WE will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Apples, one and two year old, for sale for the Fall of 1913 and Spring of 1914.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer Pears, one and two years, one year and June Budded Peaches, H. P. and Moss Roses, Apples, one and two years.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Many of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**HUNTSVILLE WHOLESALE NURSERIES,
Huntsville, Ala.**